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FEATURE STORY – Globelink Opens Costa Rica & Guatemala Offices

Costa Rica & Guatemala

CWT Globelink Ventures to the Americas



It is with great pleasure that CWT Globelink announce the establishment of 2 new Globelink offices in Central America – Globelink Aeroceano Costa Rica and Globelink Aeroceano Guatemala. This marks CWT Globelink Group's first foray into the Latin American region, which is a very important area with significant growth potential.

Globelink Aeroceano will be led and driven by Managing Director, Mr. Francisco Cordero, who has more than 15 years of experience in the freight forwarding industry, with in-depth knowledge especially in the Central American region. Francisco will be supported by a team of capable, experienced and dedicated professionals, led by the respective Commercial Directors – Ms. Marcela Diaz in Costa Rica and Mr. Raul Ureta in Guatemala.

With offices in San José, Costa Rica and Guatemala City, Guatemala, Globelink Aeroceano will be able to provide the group with comprehensive coverage of all the Central American countries - Costa Rica, Nicaragua, Honduras, El Salvador and Guatemala.



Along with the coverage of the two main economies in Central America, Globelink Costa Rica and Guatemala boost an established network of agents in the region.

Due to Costa Rica’s location in Central America – bordering the Caribbean Sea and the Pacific Ocean, it is the perfect hub for the region. With weekly trucking service from San José to the main cities in Central America, Globelink’s expansion into the new emerging market comes at the right time as the Subcontinent is negotiating a Free Trade Agreement with China.

Intra Central America Services Offered:

1. Weekly trucking from San José (SJO) hub to main cities in Central America departing every Friday from SJO warehouse.



We offer a scheduled trucking consolidation service between San Jose and all the cities of Central America using San Jose as HUB, allowing our customers and their third party agents to have coverage in the whole region in a weekly basis.

Departing every Friday we offer two services:

Service 1: SJO to Honduras	
CITY	ETA
• Nicaragua	• Monday
• Tegucigalpa	• Tuesday
• San Pedro	• Wednesday

Service 2: SJO to Guatemala	
CITY	ETA
• Managua	• Monday
• San Salvador	• Tuesday
• Guatemala	• Wednesday

2. Excellent relationship with Central America Customs and knowhow of specific cargoes — e.g. pharmaceuticals, foodstuff, chemicals and cargoes that require special permits.
3. Customs Brokerage service in Costa Rica and also covering every border in Central America.
4. Competitive air freight rates.
5. Experienced personnel to handle shipment enquiries.
6. Door to door services using own trucks in Costa Rica and Guatemala and using our agent's in the other cities

Costa Rica Office Address:

Globelink Aeroceano Costa Rica

Bomba Costa Rica, 200 Norte, 125 Sur

Guadalupe, San José, Costa Rica

Phone: (506) 2221 0727

Fax: (506) 2221 0728

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Flora Diaz	Accounting and Collections	fdiaz@cr.globelink-aeroceano.com

Guatemala Office Address:

Globelink Aeroceano Guatemala

Ave. Reforma 1-50 zona 9 Edificio El Reformador

5to. Nivel Oficina 504 Guatemala, Guatemala

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Fernando Raschon	Accounting and Collections	gtfinanciero01@gt.globelink-aeroceano.com

Agency Network in Central America:

Honduras:

TRANSPORTES INTERNACIONALES TICAL, *Agents of GLOBELINK AEROCEANO COSTA RICA*

San Pedro Sula Office:

3era. Avenida, Calle 10 y 11 NO. Edificio Sikabun, Local #4. Barrio Las Acacias.

San Pedro Sula — Honduras

Phone: (504) 552 9955

Fax: (504) 552 9955

Email: honduras@cr.globelink-aeroceano.com

Tegucigalpa Office:

Colonia Lomas del Guijarro Sur. Edificio Plaza Azul, 2do. Piso

Cubiculo #27 Ofic Kraft Foods.

Tegucigalpa — Honduras

Phone: (504) 239 1770

Fax: (504) 239 2065

Email: honduras@cr.globelink-aeroceano.com

El Salvador:

GRUPO TICAL EL SALVADOR S.A. C.V. *Agents of GLOBELINK AEROCEANO COSTA RICA*

San Salvador Office:

Zona Industrial Merliot, Calle L-3 N. 11

Antiguo Cuscatlan. La Libertad, El Salvador

Phone: (503) 2535 7900

Fax: (503) 2535 7901

Email: salvador@cr.globelink-aeroceano.com

Nicaragua:

TRANSPORTES TICAL S.A. *Agents of GLOBELINK AEROCEANO COSTA RICA*

Km. 5 Carretera Norte. Puente Desnivel 100 al Norte.

Managua, Nicaragua

Phone: (505) 251 4047

Fax: (505) 249 1498

Email: nicaragua@cr.globelink-aeroceano.com

With the opening of Globelink Costa Rica and Guatemala, CWT Globelink now has presence in 22 countries with a total of 92 offices. Other than Costa Rica and Guatemala, Globelink also operates in Australia, China, Croatia, Egypt, Hong Kong, India, Indonesia, Korea, Kuwait, Malaysia, Pakistan, Portugal, Romania, Singapore, Slovenia, Spain, Sri Lanka, Thailand, U.A.E and Vietnam.

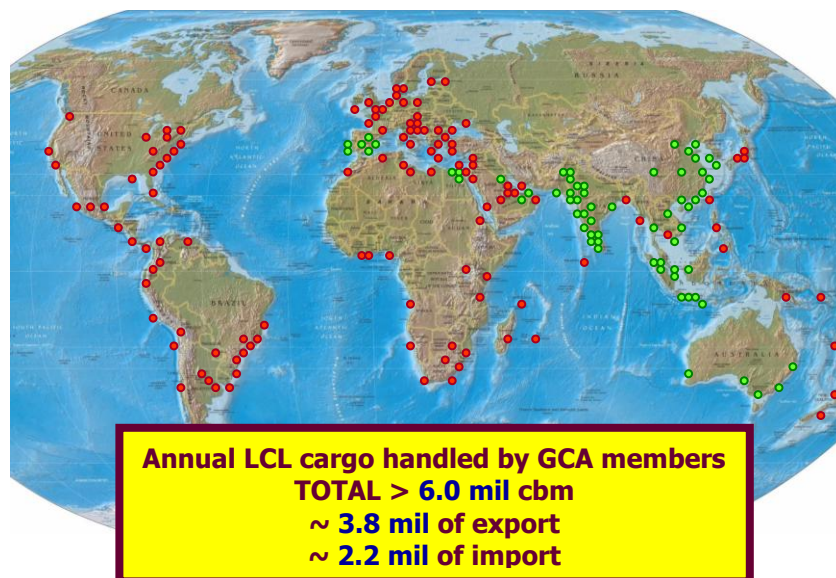
NOTICES – GCA and notices by its member



The Global Consolidator Alliance (GCA)

In order to provide better service coverage for the international freight forwarding community, Globelink and its key agents in the network formed the Global Consolidator Alliance (GCA) in 2009. The GCA provides centrally coordinated communication platforms through its secretariat in Singapore, and is further complemented by several regional and local contact points.

The GCA and Globelink agency network handles more than 6.0 mil cbm of LCL cargo annually, with a comprehensive network coverage of over 1,500 direct trade lanes, linking close to 100 ports of origin to 200 ports of destination. Through comprehensive pre-carriage and on-carriage capabilities, another 1,500 global origins and destinations and more are seamlessly and efficiently connected by the GCA-Globelink network.



For more details about GCA, please contact gcasecretariat@gca-online.net

Austromar: Enhanced Services in Prague

Globelink's GCA network partner, Austromar has announced that their CFS in Prague is enhancing its range of services by offering handling of heavy and non-standard pieces with substituted special equipments, resulting in cost savings.

Example of a recent move – 24 tonnes machinery discharged from 40'ft DV Container.





Austromar's CFS is strategically located at the major rail terminal in Prague. It offers advantages to clients with cost savings on transport with easily accessibility and close proximity to the highway and city centre.

For enquires on the services, please contact:

Jaroslav Vanous

Email: jaroslav.vanous@austromar.cz

Jiri Marek

Email: jiri.marek@austromar.cz

Michal Vydra

Email: michal.vydra@austromar.cz

We welcome GCA and our network members to make use of our newsletter to introduce any new services you may have. Please contact newsletter@cwt-globelink.com

NOTICES – Globelink Network Partners

Lebanon New Import Customs Directive

Globelink Lebanese network partner, Levant Transport, has highlighted that the Lebanese Customs Authorities has issued a new directive requesting for all commercial invoices for imported goods to reflect the HS code (Harmonized coding system) for each product. This new directive will be effective as of 15th May 2011.

NOTICES – Globelink Offices

Welcome to the World

Congratulations to Marco Romero of Globelink Aeroceano Costa Rica on the birth of his son Mateo Romero.



INDUSTRY NEWS

Supply and Demand Outlook Good in 2011 Despite Bad Press

In spite of plummeting freight rates, soaring bunker prices, and a general growth in pessimism on container shipping in the past month or so, the supply and demand picture still appears somewhat stable for 2011.

According to the latest data released by Clarkson Research Services demand growth in all key markets appears to be strong.

In its latest *Container Intelligence Monthly* report, the group is still predicting global containerized trade volumes to grow by 9.8 per cent year on year in 2011 to a record 153 million TEU.

Emerging markets are still forecast to lead the pack this year in terms of growth, with several trades already showing signs of very positive signs early on.

Container Volumes		<i>Est. million teu lifts/teu</i>			
		<i>2008</i>	<i>2009</i>	<i>2010</i>	<i>2011</i>
<i>m. teu*</i>	<i>Transpacific</i>	20.5	18.4	20.3	22.0
	<i>Far East-Europe</i>	16.8	15.2	17.1	18.7
	<i>Transatlantic</i>	6.3	5.0	5.6	6.0
	<i>Non-mainlane East-West'</i>	14.3	14.4	16.0	17.6
	<i>North-South</i>	22.4	21.1	24.0	26.5
	<i>Other''</i>	56.3	50.3	56.5	62.2
TOTAL TRADE, m. teu		137	124	139	153
% growth		4.3%	-9.0%	12.1%	9.8%

Source : Clarkson Research Services

One key market to watch will be the Indian Subcontinent to Europe trade, which saw 22 per cent year-on-year growth in January. Europe to Sub-Saharan Africa has also impressed early on with 32 per cent growth year on year.

"This highlights current expectations for rapid North-South growth this year," the report said.

However, it is not just in the emerging markets or developing trades where we are seeing, or are expecting to see, solid growth.

Transpacific trade volumes are forecast to climb 8.37 per cent this year to 22 million TEU, after rising by 10.3 per cent last year to 20.3 million TEU, thus bringing the trade back in line its pre-recession figure.

In other words, this will be the first year in which the transpacific trade will return to genuine growth, and that is a very good sign going forward.

OTHERS

World Holidays in April 2011



Australia

22nd – 25th Easter
25th ANZAC

China

05th Qing Ming
(Tomb Sweeping) Festival

Costa Rica

11th Juan Santamaría's Day
22nd Easter

Croatia

22nd Easter

Egypt

25th Sham el-Nassim
25th Sinai Liberation Day

Guatemala

22nd Easter

Hong Kong

05th Ching Ming Festival
22nd Good Friday
23rd The day following
Good Friday
25th Easter Monday

India

17th Mahavir Jayanthi
22nd Good Friday
25th Easter Monday

India

17th Mahavir Jayanthi
22nd Good Friday
25th Easter Monday

Indonesia

04th Nyepi (Hindu New Year)
22nd Good Friday

Romania

25th Easter Monday (Orthodox)

Singapore

22nd Good Friday

Slovenia

25th Easter Monday
27th Resistance Day

Spain

21st Maundy Thursday
22nd Good Friday

Sri Lanka

13th – 14th Sinhala and Tamil New Year
18th Bak Full Moon Poya Day
22nd Good Friday

Thailand

06th Chakri Day
13th Songkran (Thai New Year)

Vietnam

30th Liberation of Saigon

INSPIRING QUOTE



CWT Globelink started in 1988 in Singapore. It has now expanded to over 92 offices in 22 countries, providing comprehensive and high quality consolidation services to our valued customers.

CWT Globelink's presence includes Australia, China, Costa Rica, Croatia, Egypt, Guatemala, Hong Kong, India, Indonesia, Kuwait, Malaysia, Pakistan, Portugal, Romania, Singapore, Slovenia, South Korea, Spain, Sri Lanka, Thailand, UAE and Vietnam.

Together with key members of its agency network, Globelink formed the Global Consolidator Alliance (GCA) to provide comprehensive and seamless global coverage to its valued customers.

For more information about the CWT Globelink Group, please refer to our website: www.cwt-globelink.com or contact: newsletter@cwt-globelink.com



CWT Globelink Pte Ltd

If you have anything that you would like to share in our newsletter, please send your contributions to: newsletter@cwt-globelink.com

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